

1. Identifying strengths in a problem situation

- What is happening?
- What is the impact of the problem on the client-family?
- What would the client like to change?
- 2. Exploring past successes
 - What has the client tried and how is it working?
- 3. Finding and using exceptions to the problem
 - When is the problem not happening or is less severe? How come?
- 4. Facilitating a positive vision of the future
 - Miracle Question & follow-up
- 5. Scaling questions
 - Scaling requirements for movement (confidence and/or commitment)
- 6. Encouraging commitment
 - Compliments and suggestions
- 7. Developing action steps